

Pacester Passion!

Set the **Pace**
in your
Mary Kay
Business

P- Personal
A- Activity
C- Creates
E- Enthusiasm

It Magical May!

NOW is the time to Set

the **PACE** in your Business! We are Raising up the next Generation to
Sr. Consultants, Red Jackets, Team Leaders, Future Directors, DIQ's & New Directors!

CONSULTANT: _____ Submit to Director by June 2, 2012

See the next page for PRIZES!!

ACTIVITY TO COMPLETE	Number Completed	Points Value	Points Earned		
How many CLASSES did you schedule for this month? (3+people/appt)		50			
How many CLASSES did you <u>HOLD</u> in the month? (3+ people & minimum \$100+ sales)		1000			
How many team building Interviews or Guests to meetings did you schedule?		50			
How many team building Interviews or Guests to meetings did you <u>HOLD</u> ? (Only Counts if Direct is given that persons name & number to follow up!)		1000			
How many <u>Personal QUALIFIED</u> (\$600 w/s order) Team Members this month?		2000			
What were your total sales for the month? (\$\$collected minus the sales tax)		\$1 = 1 point			
How much <u>WHOLESALE</u> (section 1) did you <u>ORDER</u> for the month?		\$1 = 2 points			
How many mp3 lessons from MK media library listened to this month? Or CD's Or DVD's listened to or watched??		25			
How many weekly Unit Meetings did you <u>ATTEND</u> ?		200			
How many weekly accomplishments sheets were completed & handed in?		50			
How many <u>Skin Care Sets</u> Did you Sell? (Timewise, Botanical, Miracle, Velocity)		100			
Did you register for Mary Kay Seminar?		2000			
Did you have a <u>MEDAL</u> in team building? Bronze 3 new, 1000 pts, Silver 4 new & 2000 pts, Gold 5 new & 3000 pts!		1000,2000 Or 3000			
<u>On Target for Star</u> Consultant Status with \$1200 wholesale in by May 31st		3000			
Hand out <u>25</u> business cards or more & get name & # in return, to Book appt.		500			
Complete Perfect Start 1500 points, POWER Start 3000 points		1500 Or 3000			
MAY 1 - 5	MAY 6 - 12	MAY 13 - 19	MAY 20 - 26	MAY 27 - 31	TOTAL MONTHLY
TOTAL POINTS:	TOTAL POINTS:	TOTAL POINTS:	TOTAL POINTS:	TOTAL POINTS:	POINTS: